



Heat Pump Coaching Basics Course

April through June, 2023

Course Overview and Dates

This course is offered by the [HeatSmart Alliance](#) (the Alliance) and is targeted at volunteers who want to coach other residents in their communities on switching to heat pumps as their primary heating systems. It is desirable though not required that the trainees have experience with switching to a heat pump in their own home. The course focuses on residential heating systems and heat pumps. The goal is to provide trainees with basic knowledge and skills needed to help other residents, and to make trainees aware of other resources and expertise available to them when clients' questions go beyond their comfort zone.

The course will be taught in five 1½-hour sessions on Tuesday evenings in April through June, 7:30-9:00 PM. Trainees are expected to attend all sessions but sessions will be recorded in case a conflict arises. Trainees are expected to spend 1 to 2 hours on homework between sessions.

- 1. April 25: Introduction and Home Heating Basics**
- 2. May 2: Understanding Heat Pumps for Heating/Cooling a House**
- 3. May 9: Heat Pump Costs and Incentive Programs**
- 4. June 6: The Coaching Process**
- 5. June 12: Putting It All Together** Applying what we learned to 2 or 3 case studies

The lead course instructor will be Stephen (Steve) Breit, leader of the Alliance' Coaching Working Group and an experienced volunteer coach. Assistant instructors Lori Kenschaft and Mark Morgan have extensive experience teaching adult learners.

How to Register

To assure that the course sessions provide ample opportunity for all trainees to interact with other trainees and the instructors, we are setting a limit of 12 active participants in this course. We may allow up to 6 additional trainees to silently audit the course. Preference will be given to coaches who are affiliated with a municipality and/or an existing community-based organization that already has, or is starting, a volunteer coaching program. To indicate your interest in attending this course or request slots on behalf of a community-based coaching program, please complete this [online registration form](#).