



Heat Pump Coaching Basics Course

January 2026

Course Overview and Dates

This course is offered by the [HeatSmart Alliance](#) (the Alliance) and is designed for volunteers who want to coach other residents in their communities on switching to heat pumps as their primary heating systems. The course focuses on residential heating systems and heat pumps. The goal is to provide trainees with basic knowledge and skills needed to help other residents, and to make trainees aware of other resources and expertise available to them when clients' questions go beyond their comfort zone.

The course will be taught in six 1½-hour Zoom virtual meetings, occurring weekly on Tuesdays at noon, starting January 13 and ending February 17th.

Trainees are expected to attend all online sessions, where we will apply what we've learned in the lessons. Trainees are expected to spend 1.5 - 2 hours per week learning from our online course materials prior to each class.

Date	Topic
1/13/2026	Preparation: Getting familiar with the on-line tools and setting expectations
1/20/2026	Session 1: Introduction and Home Heating Basics
1/27/2026	Session 2: Understanding Heat Pumps for Heating/Cooling a House
2/3/2026	Session 3: Heat Pump Costs and Incentive Programs
2/10/2026	Session 4: The Coaching Role and Process Part 1
2/17/2028	Session 5: The Coaching Role and Process Part 2

This January 2026 edition will be led by Alliance members Mark Morgan and Eric Broadbent with assistance from Steve Breit. The format for the course will be a series of self-learning videos and assignments followed by online Zoom sessions where participants can ask questions and learn interactively through a series of case studies guided by experienced coaches.

How to Register

Please complete this [online registration form](#) by December 23 **even if you have previously registered**. Our goal is to train as many new coaches as possible. Priority will be given to those who have not previously attended the course, and we may apply additional criteria for acceptance such as affiliation with a municipality or local climate organization, those registering as a cohort of 2 or more trainees, and the order of registration. If you are unable to attend this time, please complete the registration form so that we can notify you about future course offerings and grant you on-line access after this offering ends. You will be notified of your status by January 2.