



Heat Pump Coaching Basics Course

April 2026

Course Overview and Dates

This course is offered by the [HeatSmart Alliance](#) (the Alliance) and is designed for volunteers who want to help residents in their communities through the process of switching to heat pumps as their primary heating systems. The course focuses on residential heating systems and heat pumps, and how to provide guidance on weatherization, heating & cooling system characteristics, heat pumps, and incentives. The goal is to provide trainees with basic knowledge and skills needed to help residents, and to make trainees aware of other resources and expertise available to them when questions or issues go beyond their comfort zone.

The course will be taught in six 1½-hour Zoom class sessions, occurring weekly on Thursdays at noon, starting April 23rd and ending May 28th.

The course curriculum includes a series of self-learning videos and assignments, followed by online Zoom sessions where participants can ask questions and learn interactively through a series of case studies guided by experienced coaches. Trainees are expected to attend all online sessions, where we will apply what we've learned in the lessons. Trainees are expected to spend 1.5 - 2 hours per week learning from our online course materials prior to each Zoom class.

Date Session: Topic

4/23/2026 Preparation: Getting familiar with the on-line tools and setting expectations

4/30/2026 Session 1: Introduction and Home Heating Basics

5/07/2026 Session 2: Understanding Heat Pumps for Home Heating & Cooling

5/14/2026 Session 3: Heat Pump Costs and Incentive Programs

5/21/2026 Session 4: The Coaching Model and Process

5/28/2028 Session 5: The Coaching Handbook

How to Register

Please complete this [online registration form](#) by Friday April 10 **even if you have previously registered**. Our goal is to train as many new coaches as possible. Priority will be given to those who have not previously attended the course, and we may apply additional criteria for acceptance such as affiliation with a municipality or local climate organization, those registering as a cohort of 2 or more trainees, and the order of registration. If you are unable to attend this time, please complete the registration form so that we can notify you about future course offerings and grant you on-line access after this offering ends. You will be notified of your status by Monday April 13.